



# MARITIME SOLUTION

How SkySat is revolutionizing the market ?

# SkySat : The maritime solution

Provide the same internet experience at the office, at home and at sea



## Game-changing technology

- Our satellite has a high network capacity, which means more speed and unlimited traffic during your cruise.
- No data usage cap
- No speed limit
- Average speed : 40 to 50 mbp/s

## Unparalleled connectivity

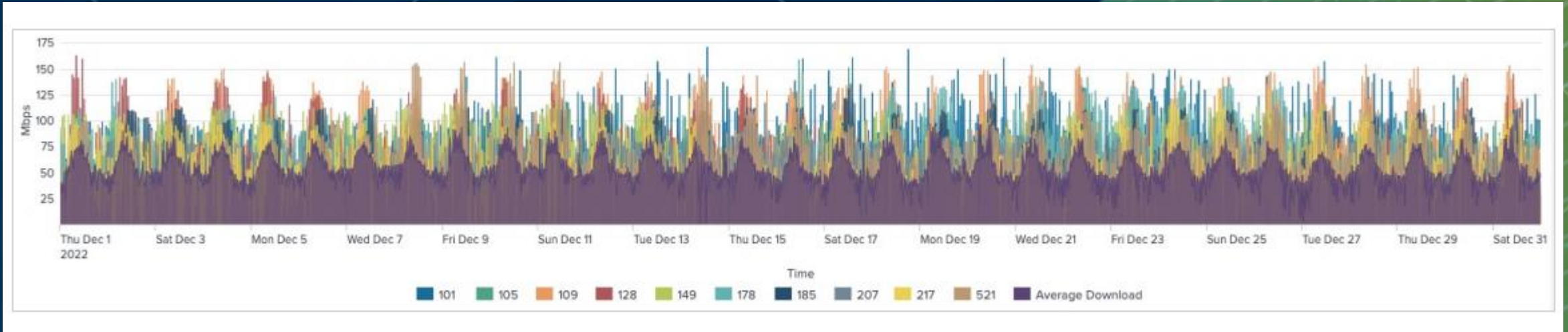
- We provide a fast and seamless internet connection for everyone at an affordable fixed monthly price
- Flexible terms
- Use of cobham SAILOR and XTR antennas

## Internet like in the office or at home

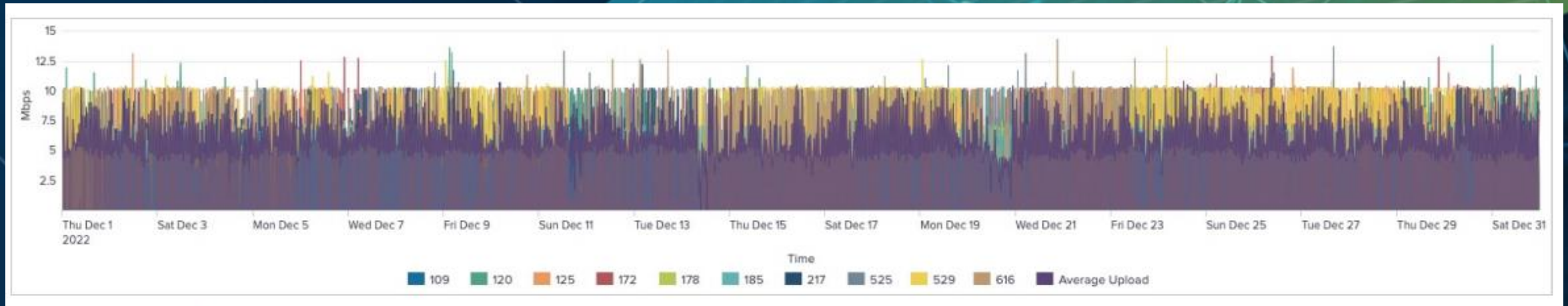
- Crews and passengers demand the best and we help you bring it to them.
- Keep int touch with your family and workAccess to streaming videos, connected televisions, Zoom, Microsoft teams; social networks...



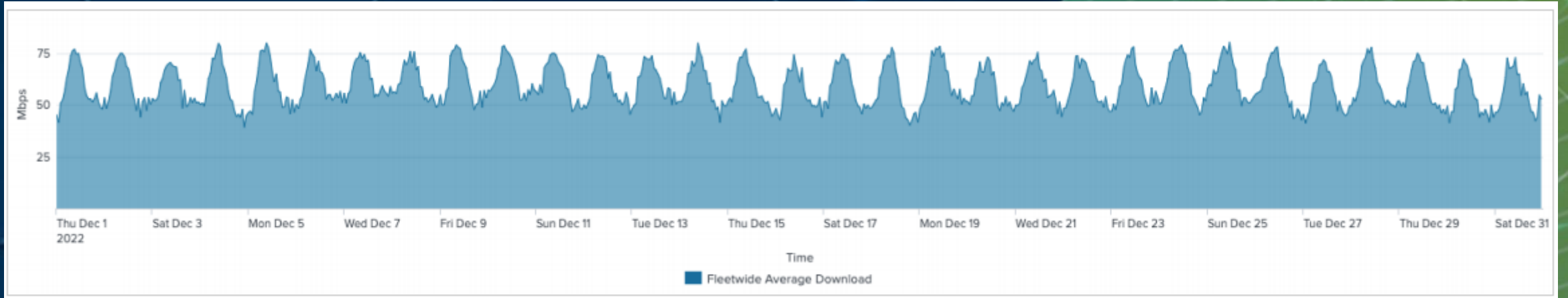
## Average downstream flow observed – 10 boats – December 2022



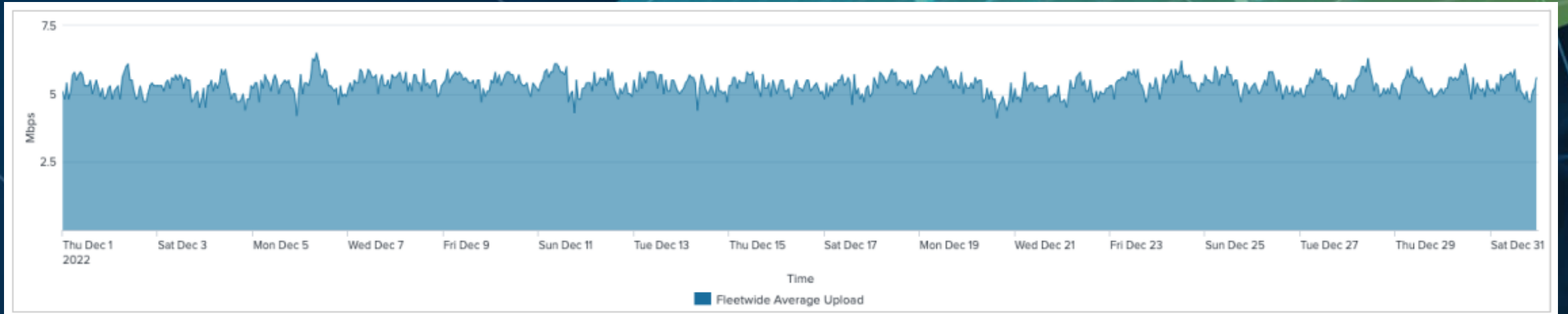
## Average amount flow observed – 10 boats – December 2022



## Fleet-wide average download speed

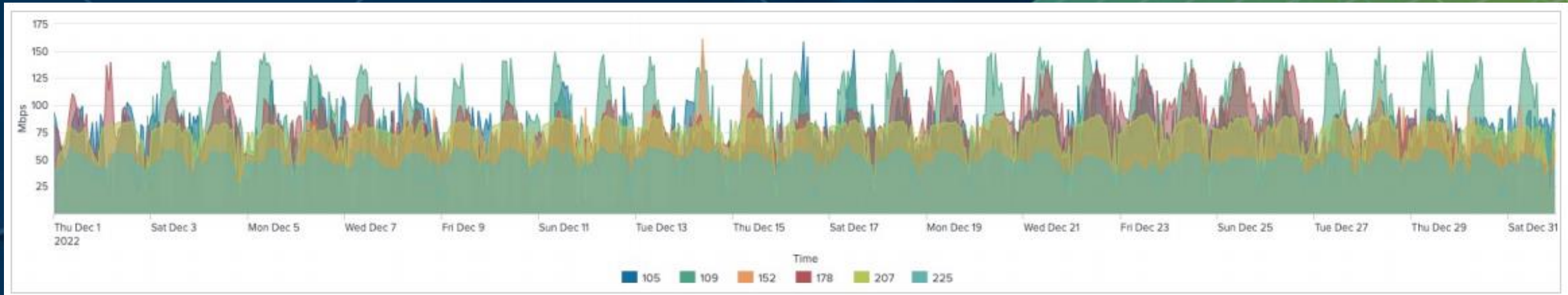


## Fleet-wide average transmit speed

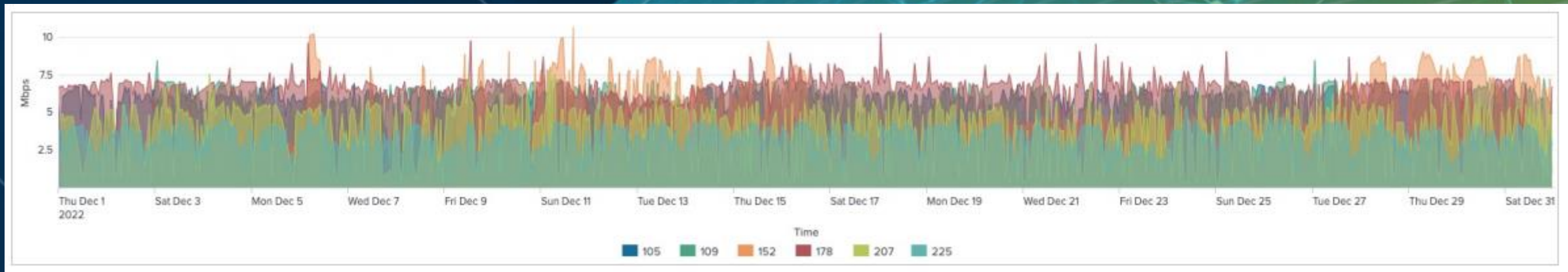




## Close-up of download speed on a few ships (2leisure, 2 commercial, 2 passenger)



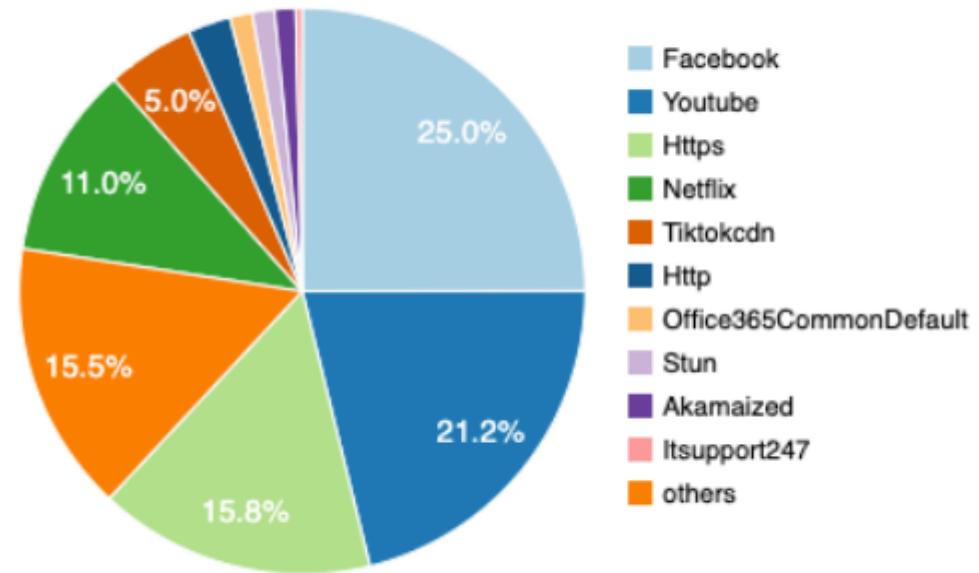
## Close-up of transmission speed on a few ships (2leisure, 2 commercial, 2 passenger)



## Consumption of a commercial vessel – december 2022

Application	<-- Bytes ▾
Facebook	349G
Youtube	296G
Https	221G
Netflix	154G
Tiktokcdn	70G
Http	34G
Office365CommonDefault	18G
Stun	18G
Akamaized	17G
Ipssec-nat-traversal	11G
Apple	6.6G

Inbound WAN





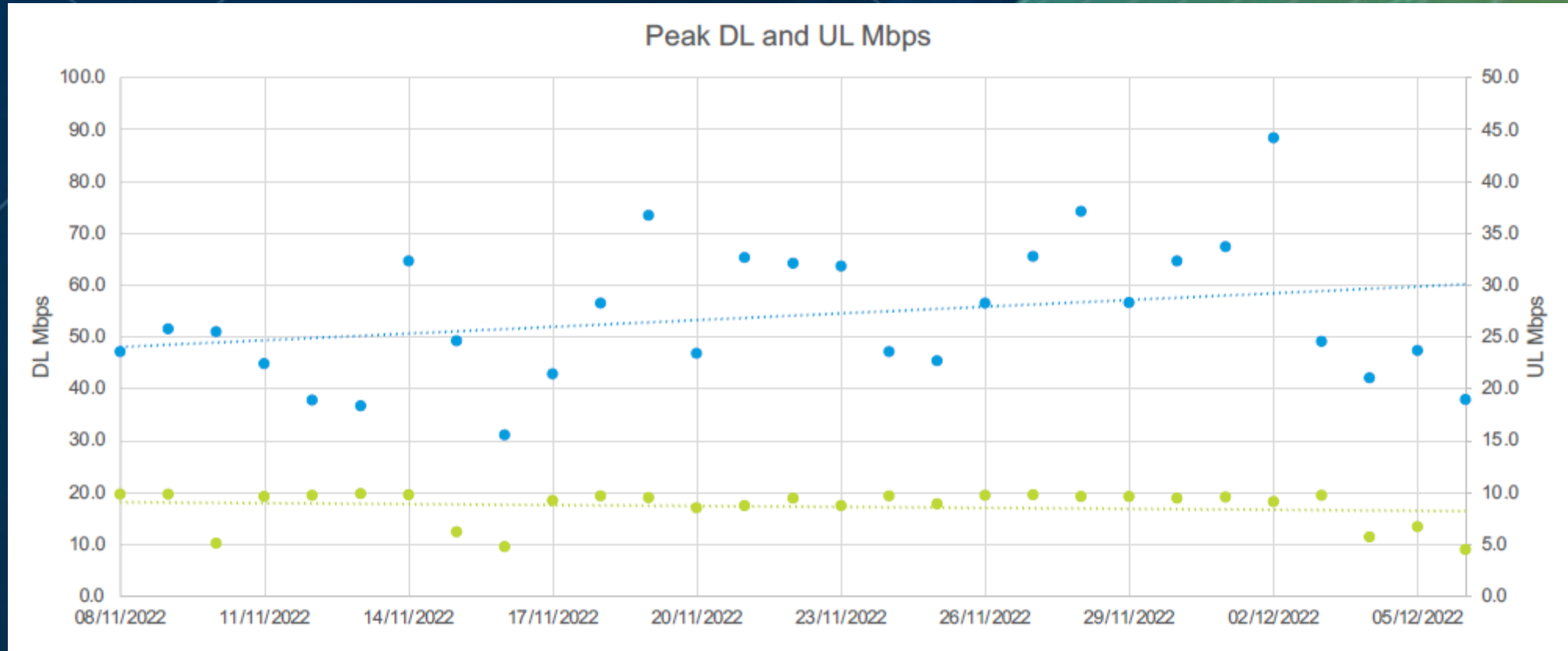
Maximum consumption recorded in a single day for each type of boat – december 2022 (Gigabyte)



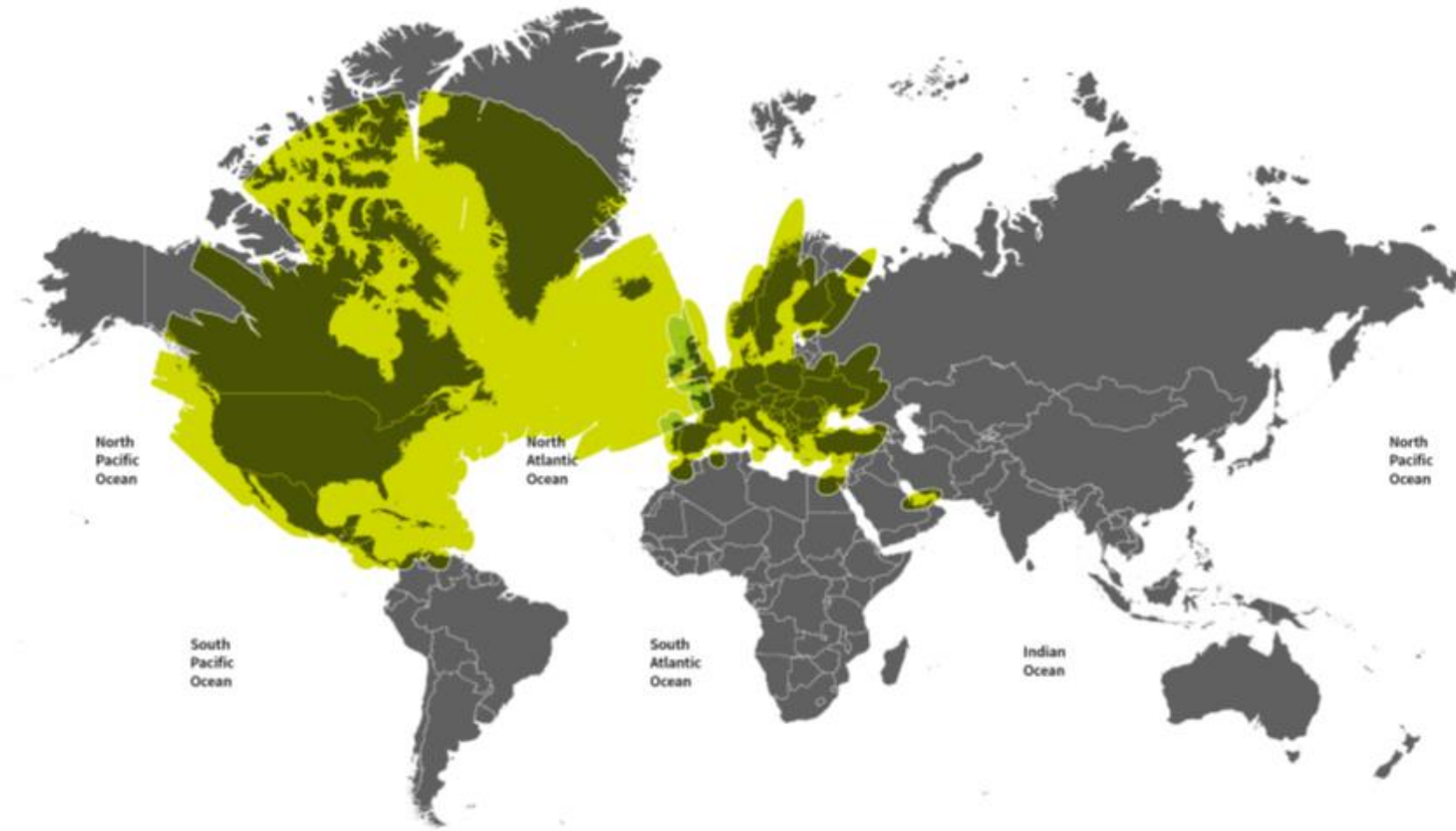
Speeds observed for the entire fleet – december 2022



## Evolution of speeds observed on KaSat for Europe







 Current Ka coverage

- The equipment is compatible with the KASAT system for Europe.

- The transition is automatic and takes less than 30 seconds.

- No action is required.

## Hardware

### SAILOR 600 Viasat Ka



Ø65 cm / Ø26 in  
35 kg / 77 lb

### SAILOR 900 Viasat Ka



Ø103cm / Ø41 in.  
129 kg / 284 lb

### Viasat MAS 500



### Viasat MAS 1000



- Easy and quick to install
- Plug & Play
- Works with just one cable

- Manage the viasat unlimited plan experience with next-gen traffic.
- Multi-linking and aggregation
- Cellular modem and service included

SAILOR 900 : Suitable for areas with weaker satellite coverage

## Prices

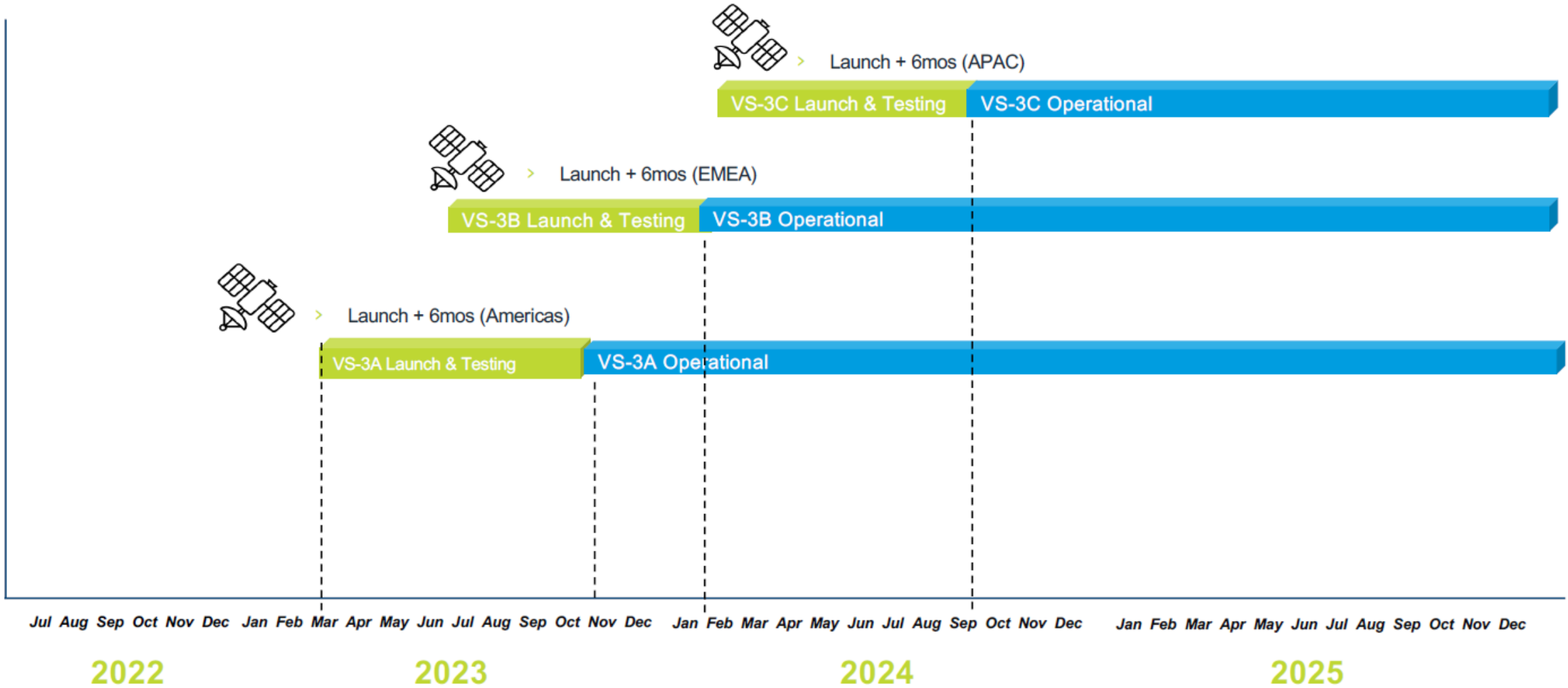
Sailor 600	Sailor 900	Mas 500	MAS 1000
38459 €	44499 €	2999 €	10999 €

Number of concurrent users	Up to 10	Up to 25	Between 25 et 50	Between 50 et 100
Navigation web + streaming + pro use (Zoom, Teams)	3240,49€ / month	5280,29€ / month	8339,99€ / month	13345,70€ / month
Priority data	250 Go	450 Go	800 Go	1500 Go
Navigation web + streaming	2220,59€ / month	4167,29€ / month	6671€ / month	10657,83€ / month
Priority data	170 Go	350 Go	600 Go	1200 Go
classic web browsing	1478,89€ / month	2684,16€ / month	4167,63€ / month	6671€ / month
Priority data	110 Go	225 Go	375 Go	750 Go

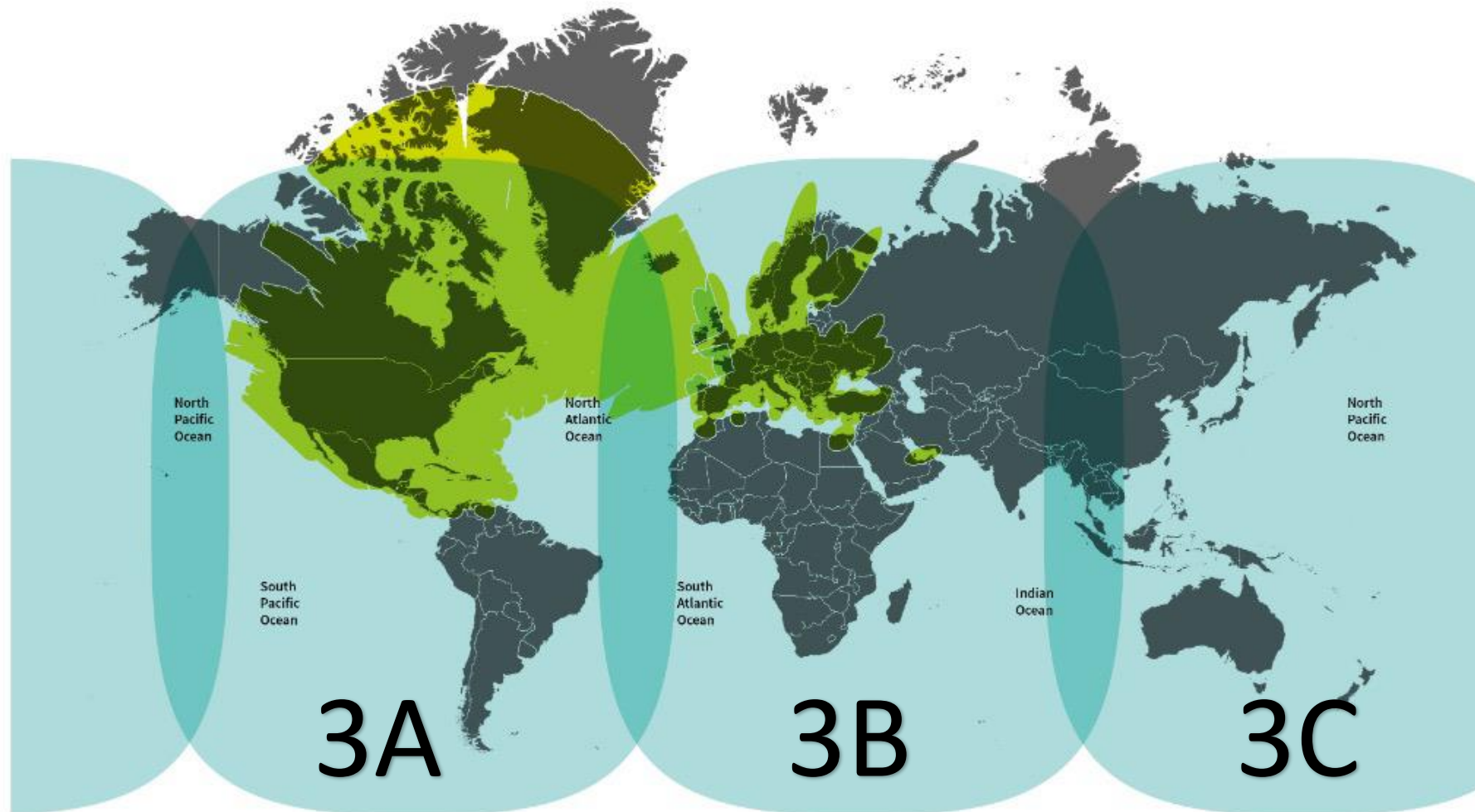
- Without engagement
- 1 month free trial
- No consumption limit
- No speed limit





# After that ? VIASAT 3 : Q4 2023 / Q1 2024



## Satellite coverage VIASAT 3



 Current Ka coverage  
 Future Ka coverage

Viasat<sup>™</sup>

Coverage is approximate and subject to change.

Viasat 3A : 1700 GBPS

Viasat 3B : 2700 GBPS

VIASAT 3C : 3700+ GPS

Currently : KASAT,WB,  
VIASAT 1, VIASAT 2 : 700  
GBPS

## Next generation antennas for VIASAT 3



- Cobham XTR : Test in march/april 2023
- Available august 2023
- Upgrade kit available to not change your current system.





SKYSAT S.A.R.L

[www.sky-sat.fr](http://www.sky-sat.fr)

22 rue jean jacques mention – 80080 Amiens

03.22.43.96.13

[commerce@sky-sat.fr](mailto:commerce@sky-sat.fr)

Contact direct : Benjamin Lelièvre

06.43.61.16.33

[Benjamin.lelievre@sky-sat.fr](mailto:Benjamin.lelievre@sky-sat.fr)